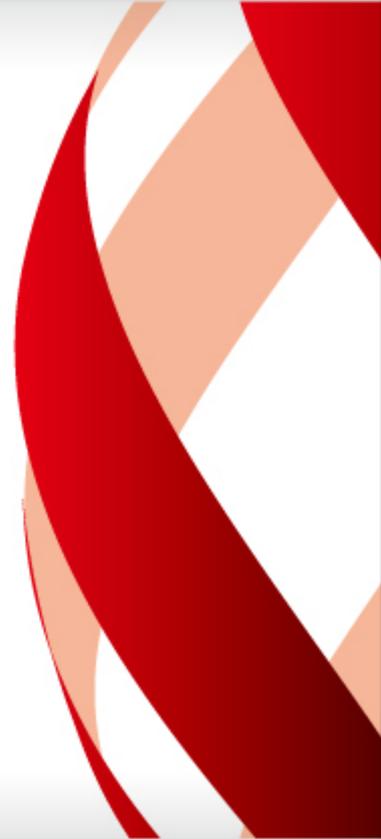


IWITO

China

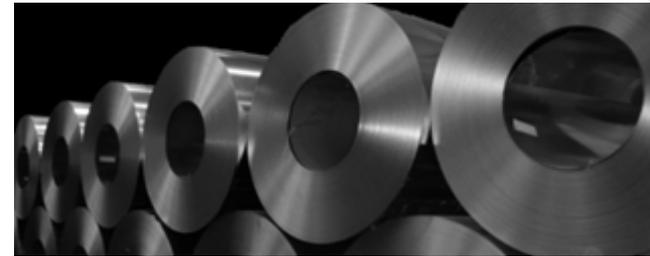


COMPANY PRESENTATION

IWITO is a dynamic company operating in the field of industrial cooperation between China and international customers. It is our aim to achieve a high customer satisfaction by delivering top quality Chinese-made products to give our clients a real competitive edge.

IWITO is an international company with a strong Chinese manufacturing base. We are specialized in the supply of special equipment for the steel mill industry and other heavy industries across the world.

IWITO can also assist you with a selection of expert services, technical support and customized consulting. We therefore can offer the design and procurement of customized components and equipments.



IWITO is an international company with strong Chinese partners. Our HQ is registered in Hong Kong and benefits of the infrastructure and the tax advantage. The office in Shanghai is located in the heart of the Chinese business world.



IWITO Co. Ltd.



Wu Chung House, #2209, 22/F
213, Queen's Road East,
Wanchai, Hong Kong

Shanghai Office



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Shanghai 200063, PR China

Tel: +86 (0)21 60955225 - Fax: +86 (0)21 60955226 - Email: info@iwito.com - Web: www.iwito.com

Patrick Becker



- 48 years old, German and French nationality.
- Academic grade: Diplom Betriebswirt (FH) at the Fachhochschule in Reutlingen (Germany) and the University of Reims (France).
- International assignments in France, Germany, UK, Singapore and China. Position included: Product Manager, Sales Director, General Manager Asia-Pacific, VP Operations.
- Since 1998 in consulting specialized in production process optimization and sourcing strategies incl. supplies from China.
- Founder of **IWITO**.

- 40 years old, Chinese nationality.
- MBA at the University of South Carolina (USA) and Bachelor of Science in Ind. Automation at Xi'an University (China).
- Worked in leading companies such as BAOSTEEL, SIEMENS Industrial Automation and ALLIED Mineral Products in Germany and China. Position included: Engineering/Equipment Officer, Market Development Manager and General Manager.

Robert Yang



- Project support and management for companies, without own organizational structure in China
- Manufacturing supervision and control of customer projects
- Co-ordination and monitoring of quality assurance measures
- Sourcing and project support in the areas of:
 - *steel industry*
 - *heavy machinery*
 - *equipment for ports and transport industry*
- General consulting and support for the establishment of sales companies or manufacturing plants in China, JV, M&A,...



In the steel market **IWITO** enjoys a strong purchasing power in China and offers to its customers an extensive product range at very competitive terms.

We put a high importance on quality and long-term co-operation with our partners.

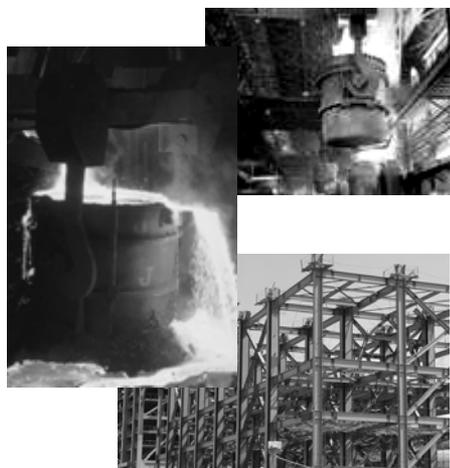
IWITO China controls the procurement of high quality and customized steel and controls strictly which steel to be used in the manufacturing process.

IWITO China maintains a close co-operation with leading steel manufacturers like Baosteel (in our neighborhood), Wuhan, Nanjing ...



IWITO is providing qualified services and support for very different applications and markets like for:

Steel Industry and Metal Recycling



Harbors and Shipbuilding



Heavy Construction



Transport Industry





IWITO offers to its customers a specialized product range:

- Heavy Steel Structure
- Metallurgy Equipment (converter, vessels, piping,...)
- Ladles, Scrap baskets, Scrap chutes, Slag pots,...)
- Rail based intra-plant logistics (Torpedo Ladle Cars, transfer cars,...)
- Wheel based plant logistics (slag pot carriers and pallet transporters,...)
- Non Standard Equipment (wheel sets, rolls, pinion gears, spindles,...)
- Lifting Equipment (cranes)

IWITO cooperates in Shanghai and in China with leading steel structure manufacturers.

The manufacturers are selected according to the project requirements, their technical and quality performance as well as available capacity and price competitiveness.

IWITO drives the procurement and the technical coordination of the customized products. Our engineers will study your specific quality standards and define with you the local material requirements.



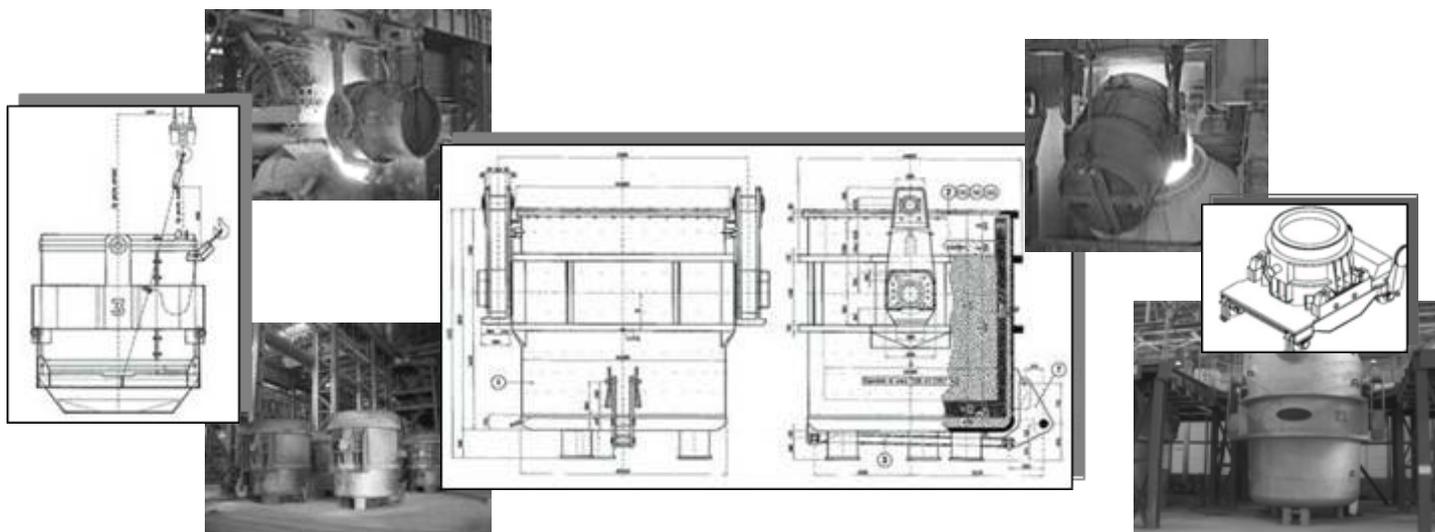
IWITO has seen over the years the rapid growth in manufacturing of more complex equipment for the steel industry.

We are offering a complete spectrum of metallurgy equipment for iron making, steelmaking, continuous casting, rolling, strip processing and environmental technologies.

IWITO can assist you whether you are sourcing for large projects or you are looking for parts and component. The workshops are selected according to the project requirements.



IWITO has a strong experience in the field of steel ladles and scrap baskets and works closely with experienced design and manufacturing partners.

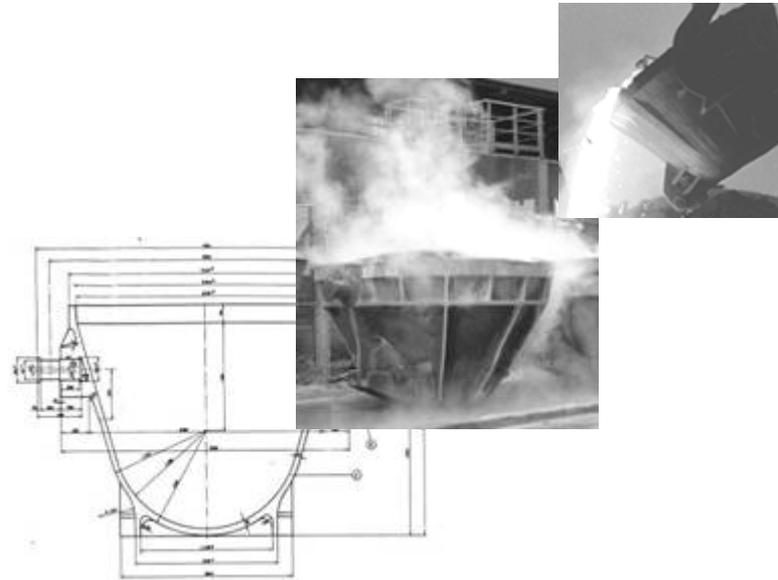


IWITO put the highest importance on quality and we strictly control the production process according to customer specifications. Our supply can include the required infrastructures like dumping station, transfer cars, etc.

IWITO is working very closely with leading manufacturers for slag pots, which is the guarantee for high quality and longer service life.

The manufacturers will be selected based on their competence and the Quality of their products.

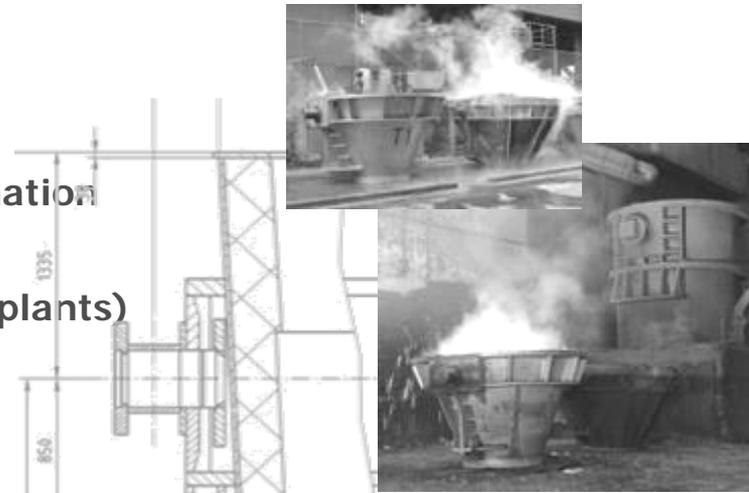
IWITO is coordinating between the end user, the design departments and the workshops, putting customized design into practice.



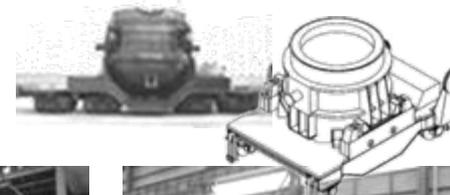
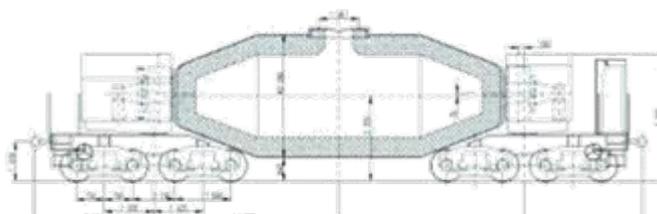
IWITO is would like to draw your attention on the latest development at Baosteel in Shanghai. In order to reduce the operation costs and the replenishment time a new type of **WELDED SLAG POT** has been tested successfully to replace the existing 200 units of casting slag pots.

WELDED SLAG POTS offer considerable advantages:

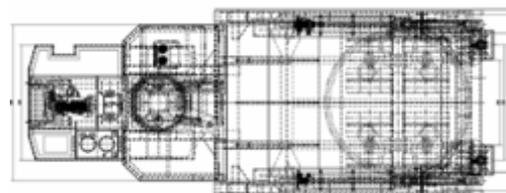
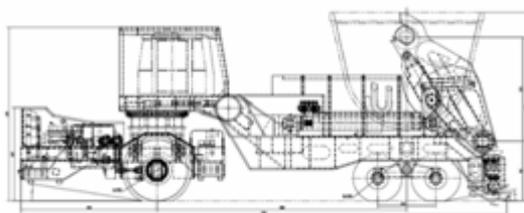
- Better anti-cracking and less deformation
- Shorter delivery time
- More environment-friendly (casting plants)
- Reduced weight
- Longer service life = cost advantage



IWITO has an extensive experience in the steel industry and has developed the capability of providing various kind of transfer cars for iron and steel making consisting of Torpedo ladle cars, Hot iron ladle cars, Slag pot tilting cars, Scrap transfer cars, Molten steel transport cars, Hot iron transport cars, Converter repair cars, Slag pot transfer cars, etc.

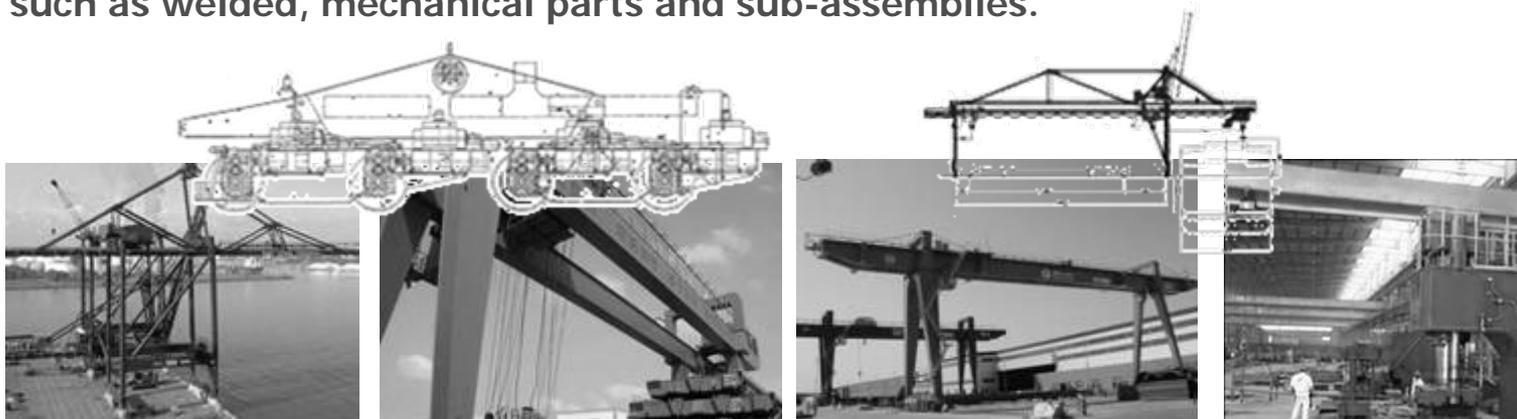


IWITO is providing to the transport industry a great potential for cost savings. Complete transporters from **CARRIE** such as pallet transporters and slag pot carrier. With very high quality standards **CARRIE** has also become a recognized international player. **IWITO** also offers a large number of components for transporters by qualified OEM manufacturers.



We provide for steel mills, shipbuilding industry and harbors complete lifting solutions by **GENMA**. This high end manufacturer is today a preferred partner of MacGREGOR, Kalmar & ECL.

IWITO offers also various possibilities in outsourcing to the Chinese market. To our customers we offer competent manufacturers for a large number of sub-components such as welded, mechanical parts and sub-assemblies.



IWITO provides high quality and competitive wheels, assembled wheel sets and spare parts for rolling stock. A specialty lies in the machining of complete wheel sets with modern equipment.

Wheel sets in which the wheel body is forged comprise an important line of production. The wheels are subject to extremely demanding stress tests to secure strength and durability. We also offer wheel sets made of durable cast steel.



IWITO offers to the Steel Mill Industry various kind of additional equipment and accessories. Those products include for example:

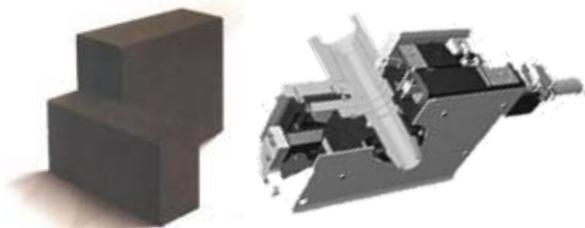
Rolling Equipment



Special Parts & Castings



Ladle Accessories



Please find further information on our Website:
www.iwito.com

IWITO is continuously investing in qualified personnel to maintain and secure the high level of quality in customer service.

Our personnel supervises the newest developments of the various manufacturing plants. We audit new facilities and continuously seek to find new first class suppliers and products.

We commit ourselves to offer our customers effective solutions and competent project management and execution.



IWITO selects the suppliers and subcontractors according to very strict quality criteria's. All our suppliers and partners have valid ISO 9001 certifications. We guarantee that all quality procedures and standards are kept according to the technical designs and the quality requirements of our customers.



We control the quality in agreement with European quality standards. Different international quality certificates can be provided as required.

We understand the importance of quality!



- Motivated and hard working Staff
- Experienced Manufacturers
- Competent Project Management
- Excellent Product Knowledge
- High Quality (QA/QC)
- Competitive Pricing



We thank all our partners for their trust and support:





Contact us:

info@iwito.com



Thank your for your attention!

www.iwito.com



Main Partner Overview

IWITO China has a strong manufacturing base and we offer to our customers an extensive product range through its exclusive production partners.





